



## Willamette Management Associates

Willamette Management Associates (WMA) seeks leadership-oriented professionals at the manager level in our Chicago, Atlanta, and Portland offices.

### COMPANY OVERVIEW

Willamette Management Associates is recognized as a thought leader among business valuation, forensic analysis, and financial advisory services firms. Our firm specializes in business, debt and equity security, and intangible asset valuations for income tax, gift and estate tax, ESOP formation, business purchase/sale, fairness and solvency opinion, financing, bankruptcy, financial accounting, shareholder dispute, and commercial litigation purposes. WMA offers numerous career development opportunities:

- WMA is committed to making investments in both employee professional development and practice business development activities.
- WMA actively encourages firm members to participate in professional organization leadership roles, research and publications, conferencing and lecturing, and other professional development activities.
- WMA firm members have considerable freedom (and extraordinary business development resources) to develop and manage their own professional practices.
- WMA provides virtually unlimited opportunities for entrepreneurial practitioners to develop and manage a professional service line, including bankruptcy, property tax, gift and estate tax, income tax, and ESOP valuation services; transaction financial opinions; and breach of contract, shareholder rights, and tort litigation forensic analysis.

### SUMMARY OF RESPONSIBILITIES

Managers perform valuation, economic damages, and transfer price analyses across multiple industries and for various purposes. WMA seeks talented managers to participate in new business development, project management, and direct client service. Responsibilities are often more entrepreneurial than at other firms, providing self-motivated individuals with many opportunities to contribute to a dynamic and growing platform. Successful managers are assertive, motivated self-starters with the desire and potential to succeed in a fast-paced, entrepreneurial environment.

### SPECIFIC RESPONSIBILITIES

- Managing associates and senior associates on engagement teams to provide valuation, damages analysis, and financial advisory services to clients, including selecting and

applying appropriate methodology, writing opinions and reports, and supporting conclusions through audit, regulatory review, or litigation

- Proactively calling on potential new clients by independently developing a network of referral sources
- Engaging in various other practice development activities (including professional association leadership, conference presentations, and technical publication and scholarship)

## EXPERIENCE/SKILLS REQUIRED

- Minimum 5+ years of related consulting experience
- Expert testimony experience a strong plus
- Expertise in generally accepted analytical approaches and methods
- Experience involving complex valuation, damages, or transfer price analysis within a litigation context
- Strong analytical and problem solving skills, as well as strong verbal and written communication skills

## EDUCATION

- Masters degree in finance, accounting, or economics or MBA degree
- Active CPA and/or CFA or related professional credential

## COMPENSATION

Compensation is highly competitive and negotiable, given candidate credentials and background

At WMA, you will be part of a learning culture, where excellence is rewarded and diversity is respected and valued. We offer flexible career progression that allows for a variety of challenging opportunities throughout your career. WMA is all about our people, encouraging high performance and quality. We offer the opportunity to work with the thought leaders in the business valuation profession. For more information, please contact [Employment@willamette.com](mailto:Employment@willamette.com). No phone calls please.