

Communiqué

IN PRINT

Robert Reilly, firm managing director, authored an article that appeared in the Fall 2017 issue of the *American Journal of Family Law*. The title of Robert's article is "The Asset-Based Approach to Business Valuation in Family Law (Part II of III): The AA Method. Part 1 of this series appeared in the Summer 2017 issue.

Robert Reilly also authored an article that appeared in the October/November 2017 issue of *Financial Valuation and Litigation Expert*. The title of Robert's article is "The Fair Value Valuation of Intangible Assets for Acquisition Accounting."

Robert Reilly also authored an article that appeared in the September/October 2017 issue of *Construction Accounting and Taxation*. The title of Robert's article is "Differences between Business Valuations, Unit Valuations, and Summation Valuations in the Construction Industry: Part II." Part I of this series appeared in the July/August 2017 issue.

Robert Reilly also authored an article that appeared in the September 2017 issue of *Practical Tax Strategies*. The title of Robert's article is "Unit, Summation, and Business Value in Property Tax Valuations."

Robert Reilly also authored an article that appeared in the July/August 2017 issue of *The Value Examiner*. The title of Robert's article is "Part I: Analytical Differences between Business Valuations, Unit Valuations, and Summation Valuations."

John Ramirez, Portland office vice president, and Casey Karlsen, Portland office associate, co-authored an article that appeared in the September 2017 issue of the *Journal of Multistate Taxation and Incentives*. The title of their article was "Extracting Relevant Pricing Data from Market-Based Evidence."

Sam Nicholls, Atlanta office manager, authored an article that appeared in the August 30, 2017, issue of NACVA's quickreadbuzz.com online magazine. The title of Sam's article was "The Value of a Business is Not Always What it Seems (Part I of II)."

IN PERSON

Robert Reilly delivered a presentation at the annual American Society of Appraisers Advanced Business Valuation Conference held on October 10, 2017, in Houston, Texas. The topic of Robert's presentation was "Intellectual Property Valuation Application of the Relief from Royalty Method."

Robert Reilly also delivered a presentation at the National Association of Property Tax Representatives—Transportation, Energy, and Communications ("NAPTR-TEC") annual conference. The conference was held in St. Petersburg, Florida, this year, and Robert's presentation was on October 24, 2017. The topic of his presentation was "Differences between Unit Valuations, Summation Valuations, and Business Valuations for Property Tax Purposes."

Robert Reilly also delivered a presentation to the annual Business Valuation and Forensic Services Conference of the Virginia Society of Certified Publication Accountants. The conference was held in Richmond, Virginia, on September 19, 2012. The topic of Robert's presentation was "Application of the Asset-Based Approach to Business Valuation."

Robert Reilly delivered a continuing professional education ("CPE") webinar sponsored by Business Valuation Resources on November 2, 2017. The topic of Robert's webinar presentation was "Valuing Intangible Assets as Part of the Application of the Asset-Based Valuation Approach."

ENCOMIUM

Robert Schweih, firm managing director, has been nominated by his peers as part of the *Who's Who Legal: Consulting Experts 2017* publication.

Robert Reilly has been asked to serve another year term as a member of the conference planning committee of the Wichita State University Appraisal for Ad Valorem Taxation annual conference. We appreciate Robert's service to this prestigious conference and to the ad valorem taxation profession.