



## Willamette Management Associates

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**For Immediate Release**

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### **NEW BOOK PROVIDES A COMPREHENSIVE TREATMENT OF THE CURRENT THINKING IN EMPLOYEE STOCK OWNERSHIP PLAN ISSUES**

Chicago, IL (May 2005) – The *Guide to ESOP Valuation and Financial Advisory Services*, edited by Robert F. Reilly and Robert P. Schweih, managing directors at Willamette Management Associates, explores and resolves many practical issues currently facing employee stock ownership plan (ESOP) valuation analysts and other professionals within the ESOP community.

“The interest in ESOPs has grown tremendously in the last few years,” said Willamette principal Mike Hartman, who oversees the firm’s ESOP practice. “This book succinctly describes the nontheoretical applications of ESOP valuation, financing, taxation, and transaction structuring. The issues presented are both timely and topical and the book can be used as a reference for ESOP professionals and company executives.”

While the book will be of interest in anyone working with ESOP issues, this text would be of special interest to:

- ESOP valuation analysts
- ESOP transaction financial advisers
- ESOP trustees
- ESOP legal counsel
- ESOP accountants and auditors
- ESOP administrators
- Private company CFOs
- Other ESOP professionals

The book is organized into seven sections:

1. Structuring the ESOP Transaction
2. General ESOP Valuation Issues
3. Special ESOP Valuation Issues
4. ESOP Financial Adviser Issues
5. ESOP Trustee Issues
6. ESOP Stock Valuation Case Study
7. ESOP Bibliography

If you are interested in receiving a complimentary (there is a small shipping charge) copy of this book or have a question related to ESOPs, please contact Mike Hartman at [mrhartman@willamette.com](mailto:mrhartman@willamette.com).

### **About Willamette Management Associates**

For over 35 years, Willamette Management Associates has been recognized as a premier professional services firm in the disciplines of business valuation and security analysis, intangible asset and intellectual property valuations, forensic accounting, economic damages/lost profits analysis, and financial advisory services. With offices in principal cities across the country, we serve clients nationwide. Our clients range from substantial closely held companies to multinational corporations and include the banking industry, the accounting profession, the legal community, and government and regulatory agencies.

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# GUIDE to ESOP VALUATION

*and Financial Advisory Services*



Robert F. Reilly and Robert P. Schweih